



**Austin-Healey Club of America
Delegates' Meeting, November 11-12, 2023**

Saturday, November 11, 2023

OPENING: President Roger Hamel called the meeting to order at 9:02 AM and welcomed Delegates, officers, and guests. Due to travel considerations, the 2023 meeting was again held as a "hybrid" version with some attendees participating via Zoom and others attending in person in Plainfield, Indiana.

Roger thanked everyone for attending and thanked Jo and Jim Switzer for their hospitality at the Thursday evening dinner and the organization of a special racing-themed tour on Friday.

Roger introduced Gannon Switzer, who served as moderator for the meeting to help us in this effort. Gannon also worked with VP / Promotions Peter Sturtevant to organize the Zoom meeting protocols.

Roger's meeting announcements included a reminder that Saturday night's social hour would begin at 6:00 PM, with dinner following at 7:00 PM. There was also a reminder that the auction will be held after dinner, with Steve Bell and Reid Trummel serving as auctioneers.

Roger also reminded the group of the September 11, 2001 tragedy and offered his sympathy for that event. He also asked all veterans to stand and be acknowledged for their service. Those veterans in the group did so.

As a final housekeeping item, Roger reminded everyone that this year's agenda included a return to each Delegate reporting their individual area club's activities and financial status. These reports will be limited to three minutes each.

Roger noted that the meeting would follow the agenda previously distributed to attendees and included herein as Attachment 1.

AREA CLUB ROLL CALL: Secretary Edie Lowery noted that this year's meeting would closely follow Robert's Rules of Order, and that speakers should wait to be acknowledged before speaking. Further, only one person would be allowed to speak at a time.

Edie then called the roll of active, sanctioned area clubs, and reported that a quorum of Delegates was in attendance. Nineteen delegates attended the meeting in person, while twelve attended via Zoom. There were eight clubs that had no Delegate representation. Twelve officers attended the meeting in person, while one attended via Zoom. Two appointed positions attended via Zoom and two committee chairs were absent.

Edie also circulated a sign-in sheet to document all attendees who were present at the Plainfield location.

APPROVAL OF DELEGATE MEETING MINUTES: Secretary Edie Lowery advised the group that minutes from both the Fall November 12-13, 2022, and Conclave May 26, 2023, Delegates' meetings have been posted on the AHCA website. Delegates, officers, and past presidents were notified of these postings. Elaine Davidson moved and Barbie Bucy seconded a motion to approve the Fall 2022 meeting minutes as posted. A vote to approve this motion was unanimous with no abstentions.

Bruce Gearns moved and Barbie Bucy seconded a motion to approve the Conclave 2023 meeting minutes as posted. A vote to approve this motion was unanimous with no abstentions.

SUSPENSION OF NON-COMPLIANT CLUBS: Secretary Lowery noted that four area clubs are not compliant with Article X, Section 5.b that requires submittal of an annual financial and activity report to the Board of Delegates. These clubs are San Diego, St Johns, Low Country, and Bonneville. Mike Schneider moved and Dan Samyn seconded a motion that these area clubs be reclassified to inactive status. There were 30 votes in favor of this motion and one vote opposed; there were no abstentions.

In the event these clubs have not submitted the required reports by December 31, 2023, members of these four clubs will be converted to National membership, and these clubs will no longer be considered area clubs. In the event of future interest, members from any of these clubs may petition to be reinstated as an active area club.

VP / Club Support Steve Bell will notify members in these 4 clubs of their conversion to National member status. Mike Schneider will make the same membership status change for these members in ClubExpress.

AREA CLUB REPORTS: A brief summary of each area club's report is shown below.

Golden Gate A-H Club: David Nock reported 12 events throughout the year, including a barn find BN1 which was sold at a local car show. The club also hosted California Healey Week, a successful meet with approximately 80 cars. Their treasury has about \$40,000.

A-H Club of San Diego: Don Benke reported the club has had a number of activities, including offering a "dream ride" for a resident of a local senior center. Their treasury is "solvent." New officers will take office in January 2024.

Association of Southern California: Mike Biss reported the treasury is now about \$40,000 after having paid for the Christmas party. Their club has increased by 11 members. The ASC joined with the Golden Gate Club for California Healey Week. Several members also enjoyed a tour in Denmark, Sweden and Norway for the European Healey meet.

Manitoba AHC: Elaine Davidson reported the club has about 75 members. A Father's Day event was held with the Royal Aviation Museum of Western Canada where the antique cars were placed among the museum's planes. A museum tour followed. Club members also had

a Prairie Dog Express train ride, complete with a train robbery. All the “robbery” funds were donated to charity. A Healeys and Horses event included a picnic lunch at the polo games.

Quebec AHC: Michel Beauregard reported the club has 56 members, including 6 new members. Club members once again participated in the Pilots’ Parade at the Montreal F-1 Grand Prix Race; this event showcases the Healeys to the world. The club has around \$18,000 Canadian funds.

Southern Ontario: Bob Yule reported that membership is now about 110, having lost five but adding seven members. Spring and Fall flea markets contributed to the treasury, which is now about \$22,000. A luncheon meeting at a winery was attended by about 50 members. During COVID, the club held Zoom meetings, whose participation has now declined.

Capital Area: Michael Maloney reported the club has approximately 100 members, with about \$20,000 in the bank. He noted that in the last year the club has picked up about 10-12 members; many of these are “younger” in their 50s. Each year’s fall lunch is popular, as are spring and fall drives. Participation in car shows with other all British car clubs continues. Club members are assisting the widow of a club member who died with maintaining the family’s Healeys.

Rocky Mountain: Ken Greene reported an annual club dinner in November was successful, as was participation in the annual British Conclave in September. The club has about \$5,300 in the bank.

Tampa Bay: Bill Borja reported a busy year, having organized Conclave 2023 in May. This happened just prior to a major hurricane striking Florida. The club also hosts an All British Car Show each October, which is recognized as one of the best car shows in Florida. The club’s treasury remains solvent.

Atlanta: John May reported about 100 members. Club members enjoyed a fish fry and mountain drives as social occasions.

Illini (Central Illinois): Richard McDonald reported about a dozen members and participated in an Illinois Flatland British Car group Natter and Noggin moveable feast.

Midwest Region: Dan Samyn reported about 100 members, of which about 30 are active. Monthly tech sessions are conducted at a member’s house. The club also co-hosts a swap meet with the MG Club, and a winter dinner that is a fund raiser. The club has about \$12,000 in the treasury and has contributed \$2,000 to the Wisconsin Club as seed money for the 2024 Conclave.

Central Indiana: Jim Switzer reported that the club’s membership is flat but did pick up a few new members. The club’s best event was the September Roundup regional event; this was in addition to several tours, including a tour of a glass factory that still uses the antique glass-making process. The club also had a square dance event at a local barn. Proceeds of \$3,000 from the September Roundup that was held in Franklin, Indiana were donated to The Riley’s Children Hospital. The club has about \$15,000 in the treasury.

Kansas City: Brad Swiggart reported the club has monthly meetings / dinners / tech sessions. Club members enjoyed the Flatland Event and the British Car Celebration, met with participants of The Great Race, the Harland All British Rally, and a winery tour. Eight couples also drove over 2,500 miles to the Southeast Classic regional event in Asheville, North Carolina with no breakdowns.

Bluegrass: Mike Schneider reported that the club adjusted the date of Spring Thing to avoid conflicting with the 2023 Conclave in Crystal River, Florida. Making this adjustment allowed the Popularity show to join the British Bash car show. This show had about 200 cars, of which 30 were very popular Healeys. Several club members have died, and other members have developed a group to support the surviving spouses, most of whom have retained their Healeys. The club plans to work on recruiting new, younger members. A major discussion at club meetings is what to do with the approximate \$13,000 treasury...to retain or spend.

Southeast Michigan: Bruce Gearns reported that membership is down slightly. Events included several drives and the holiday party. Three couples attended the European Healey Meet in June. There is about \$16,000 in the club treasury.

Minnesota: Eileen Wetzel reported that the club has been slow to become active after COVID, but they do have about \$10,000 in the bank. They had two track events this year and hope to get more attendance from other British clubs. The club has about 47 members and finds that members are “really strong racers” including a couple that has recently joined. Club members participated in several tours, including a tour of a private car collection.

Flatwater: Brad Swiggart reported that the Flatwater club always has been and continues to be a multi-British marque club. Each month there is a Lincoln luncheon, an Omaha luncheon and a Friday night fish dinner. There were eight autocross events and Spring car show with a picnic that was fully funded by the club. The club also had two car shows where members visited a senior care center. The February banquet had \$2,500 in door prizes that were donated “by simply asking” for contributions. The new leadership intends to encourage local-only members to join AHCA. Brad also encouraged area clubs with large treasury amounts to “give some of that money away” and do good in your community. Brad said he is hopeful that the insurance premiums for the speed events can be spread throughout the year.

New England: Steve Bell reported that 2023 is the 60th anniversary of the New England Club’s formation and the club hosted a birthday party. The club also organized Summit in Mystic, Connecticut. This year’s charity was the Work Vessels for Veterans based in the Mystic area. The club has seven wings, each of which has a coordinator to organize activities. Club members participated in the British Invasion in Stowe, Vermont, a car show that generally has about 600 cars. Peter Sturtevant hosts monthly technical web sessions that get participation from around the country. The club has 347 members and a treasury of \$32,000.

Carolinas: Bill Walton reported the club has about 115 members. The club’s monthly meetings are held in state parks in either North Carolina or South Carolina. This has allowed members to drive their cars and participate in tech sessions. The Carolinas club also hosted the Southeastern Classic in Asheville, North Carolina. There were 117 registrations with 230 attendees, 98 cars, representation from thirteen different states and Canada. Of special note were the 33 first-time Southeastern Classic attendees.

Bill is now working with *Healey Marque* editor Reid Trummel to include advertising for all regional events. He requested that Delegates provide this information to him for inclusion in each issue of the *Marque*. Bill is also coordinating information for the website's Healey Marketplace and requested that information about car sales be sent to him.

Miami Valley: Dave Roberts reported that their club has about 25 members and has not been too active; they blame this on the COVID situation. The active members have begun to reach out to the inactive members to encourage greater participation in club activities. There is about \$6,800 in the treasury.

Mid-Ohio: Mike Foster reported their club has 17 members and \$8,600 in the treasury. Members sponsored five driving events and participated in events with the Central Ohio British Car Council.

Northeast Ohio: Daryl Wagner reported 88 current members. They co-sponsored Spring Thing in lieu of a holiday party. The club also held a multi-club car show with the MG and Triumph area clubs, as well as a cruise-in with other clubs. The club has about \$15,000 in the treasury.

Ohio Valley: Jake Jacobs reported the club holds its treasury to \$5,000; any amount over this level is donated to charity. There is also a \$2,000 reserve for the tech team to purchase tools as needed. There are currently 68 members in a "social club" arrangement, with all events socially oriented. There are monthly Romeo and Juliet luncheons; Romeo represents Retired Old Men Eating Out and the Juliets come along with the Romeos. The tech teams often work on members' cars.

Oklahoma: Chuck Anderson reported the club has been doing well with several new members. Members are separated in Tulsa and Oklahoma City but are still enthusiastic and enjoy getting together. There is about \$2,000 in the treasury.

Oregon: Charles Frazier reported their membership is stable at about 115 members and has a good treasury. There were 28 activities scheduled, including three tours and two regional meets.

Smoky Mountain: John May reported that "age seems to have hit the club hard" as people are aging out and / or moving to be closer to their "kids." However, people do turn out for the Member Appreciation Day.

Gulf Coast: This club's report was not presented as their delegate joined the meeting late. However, their submitted financial statement reported \$6,032.87 in the treasury, and the annual Crawfish Boil as the best event of the year.

North Texas: Barbie Bucy reported she has been working to persuade the ten local-only members to join the 67 AHCA members. The club has about \$7,000 in the treasury but expect this to decrease next year when the club hosts Texas Healey Roundup. The Christmas party was held at a member's home with good attendance. The All British Car Show in Round Rock, Texas brought a new first-time attendee member. Club members also attended the Texas Healey Roundup at Blanco, Texas.

South Texas: David Ayer reported that the South Texas Club hosted the Texas Healey Roundup in Blanco, Texas with 32 registrations. After Roundup, the club donated to the local thrift store and food pantry. The most popular event is the Texas Highway Pickup. The club participated in the All British Car Show, whose organizing responsibility rotates among four clubs. The treasury has about \$12,000.

Wisconsin: Mike Swanger reported 45 members now. The club members are working on the 2024 Wisconsin Conclave that will be held at Elkhart Lake, Wisconsin. The winter dinner has been transferred to a summer dinner due to modest attendance in the winter months. Several mid-west area clubs have promised to assist with Conclave preparations. Mike noted that Conclave registration is “live” and several people have already registered at 2024Conclave.com.

Barbie Bucy moved and Dave Roberts seconded a motion for a 10-minute break at 10:32 AM. The motion passed unanimously. The meeting reconvened at 10:42 AM.

OFFICER REPORTS: Officer reports were distributed to all Delegates, officers, and past presidents prior to the meeting. These reports are also included with these minutes as Attachments 2 -15.

VP / Safety and SEMA: Jeff Porada noted that not much has changed this year. He reiterated that everyone should maintain their car, focusing on tire age, hoses, etc. Jeff also indicated that drivers should participate in gymkhanas in order to know “what your car is capable of,” and what things might break when you are away from home. Jeff reported on how SEMA helps protect our hobby from regulatory changes that might negatively affect our old cars, such as emission control regulations.

Michael Mahoney described an incident where, through no fault of his own, an MG car owner was killed while on a tour. There ensued a lively discussion about seat belts: lap belt only, 3-point configuration, or double shoulder and lap belt. Jeff was encouraged to develop and publicize information about seat belt usage in Healeys.

Jeff’s report is included as Attachment 2.

VP / Conclave: Neil Anderson discussed the work completed to date regarding conduct of a 2025 Conclave in Branson, Missouri. After discussions and visiting three possible lodging sites, Neil has received a proposal from the Chateau on the Lake (see Attachment 3). A letter from AHCA President Roger Hamel resulted in an improved offer from the Chateau. The considered dates are May 18-23, 2025.

Brad Swiggart moved and Steve Bell seconded a motion that authorizes the AHCA National Officers to approve a location and proposal for Conclave 2025, subject to the proposal being compliant with Conclave requirements.

During the discussion, Neil noted that assistance will be needed from area clubs and that outreach efforts have produced initial positive results.

Brad Swiggart suggested that the motion include a budget of \$10,000 seed money to help defray the initial deposits and similar expenses. Brad and Steve withdrew their initial motion in deference to Brad's revised motion that authorizes the AHCA National Officers to approve a location and proposal for Conclave 2025, subject to the proposal being compliant with Conclave requirements, and including a seed money budget of \$10,000.

Neil explained that there was not very much negotiating room for the planned dates.

The revised motion was made by Brad Swiggart and seconded by Mike Swanger was as follows: I move that the Delegates authorize the AHCA national club officers to approve a location and proposal for Conclave 2025, inclusive of a seed money budget not to exceed \$10,000 and subject to adjustments as the officers see fit and subject to the proposal complying with Conclave requirements.

Eddie Lowery noted that historically the Delegates have given the national officers permission to execute a contract with the sponsoring club.

Brad Swiggart proposed a revision to the previously stated motion, as follows. "I propose that the 2025 Conclave be approved as presented with the dates of May 18-23 in Branson, Missouri with a seed money budget of \$10,000 in coordination with the officers and the organizing committee." Neil clarified that the seed money is to be a loan. John May noted that the motion is consistent with previous actions that authorized the national officers to approve Conclave contracts. Brad Swiggart and Mike Swanger approved the revised language for their previously stated motion.

The motion passed with 26 approvals, one no vote and no abstentions.

VP / Club Support: President Hamel noted that former VP / Club Support Ray Donovan resigned in October due to health reasons. Roger has appointed retiring New England Area club delegate Steve Bell to fill the remainder of Ray's term (until December 31, 2023). Steve will not serve as the New England Area club delegate in 2024 due to his permanent move to Florida. Steve will be included with the proposed 2024 officer slate that will be addressed on Sunday.

Roger has also asked Steve to address the insurance program for local-only members of area clubs that are delinquent with their payments. Steve has assembled a summary of the program that has been in place since 2012. See Attachment 4 for Steve's summary of the local-only insurance program. Steve views his job as to get everyone to understand what "we are supposed to be doing" and that it is the Delegates' responsibility to follow through by making sure the local-only insurance payments are made to National.

Steve reminded everyone of the awesome responsibility held by Delegates and encouraged them to review the Delegates' Handbook that is available on ClubExpress.

Steve also intends to assist area clubs with their challenges regarding membership, organizational and similar activities.

Steve was asked how many local-only members AHCA has; he replied that we do not have a confirmed number but believe there are about 600-700 local-only members.

Membership Directors: Mike Schneider advised that he has a list of members wishing to receive AHCA name tags. The firm he has previously used has had difficulty in providing the tags and Mike is hopeful that the situation can be resolved. Bob Gilleland noted that he has an alternate source that can quickly produce the name tags.

Mike distributed a summary of current members for each area club. See Attachment 5.

Mike encouraged everyone to become familiar with the ClubExpress (CE) website, which has been a good source of new members.

Mike noted that ClubExpress was designed for a single club, not an umbrella club (AHCA) with over 40 affiliated (area) clubs. He explained that the CE system counts everyone in the system, not just the primary AHCA member. Another problem is the system's status category: active, pending, expired, or dropped; Mike explained these categories and how to search for all members in your area club.

Mike reported that he recently identified a situation where 86 people received two copies of *Healey Marque*. As a relational database system, changes in one database may affect other databases. The duplicate magazine distribution occurred when the system counted members who belong to two area clubs as two different members.

In response to a question, Mike explained that the local-only membership information cannot be added to ClubExpress.

Steve Bell advised that he will develop a form that will be sent to every Delegate to collect the local-only insurance information.

Mike requested that anyone who notices a CE problem email him. Emails will provide better tracking and history of the problem resolution.

VP / Promotions: Peter Sturtevant indicated that his experience with ClubExpress has been wonderful. CE enhancements made during the past year include the area club finder, additions to the resource page, publication of the e-zine quarterly magazine, new enrollment page for new members, and Healey Marketplace. Peter and Bill Walton now have notices on the website about the seven major regional events around the country.

Some of the smaller clubs (Oklahoma and Tampa Bay) have used the CE function to establish a micro-site in lieu of a separate website. This feature is free. Other clubs have their separate website which has a link on CE.

Peter showed the recently printed and distributed new Austin-Healey post cards that are available for distribution to attract new members. Postcards are for both Sprite and Big Healey owners. New members using the special promotional reference will get a free membership for 2024, with the expectation they will renew for 2025.

Peter shared the statistics of October website usage that included over 1,200 logins. See Peter's report at Attachment 6.

Peter advised that the arrangement with Land's End for AHCA regalia is in place, with a link on the AHCA website. Users should be sure to check for any promotional discount. Anyone who uses the link may order any Lands' End item and choose where the logo should be placed. Some items have a minimum order quantity (such as 24 hats). Any area club may also add their logo for \$25 and then have area club regalia. Peter plans to send a Club-wide email that will advise of the program and how to use it. Transactions are directly with Land's End.

David Nock suggested the major regional events might want to place their regalia on the AHCA / Lands' End connection so anyone could order an item.

Secretary: Edie Lowery reported her primary duties are associated with preparations for the Fall Delegates' meeting, including obtaining the required financial and activity forms. She is responsible for preparing and distributing the minutes from all Delegates' meetings. She has similar responsibilities for conducting the Conclave Delegates' meeting, and also takes minutes and reports on the monthly officers' Zoom meetings. See Edie's report at Attachment 7.

Treasurer: Bev Sealand reported that as of November 8, our receipts for this year have been \$112,563.24, which is 19% above budget. Our disbursements to date total \$117,641.96, which is 13% below budget. Our current cash balance is \$115,359.46, which does not include expenses or deposits received since November 8.

Key remaining expenditures for the balance of this year include but are not limited to the expenses associated with the Fall Delegates' Meeting (budgeted at \$16,000), additional payments for the *Healey Marque* (expected to be roughly \$11,000), and the next quarterly payment for insurance (expected to be roughly \$4,000).

Bev then reviewed the detailed financial presentation. The columns include Actual at 11/08/23; Budget through 11/08/23; Total 2023 Budget; Actual at 10/31/22; and Actual at 12/31/22. See Attachment 8 for this summary.

Bev noted that there is significant "Miscellaneous Income" amount; this is due to approximately \$7,000 from the F-1 Pilots' Parade auction proceeds; \$1,250 from the calendar sales and profits from Conclave and Enclave of about \$4,000 that are now included in general revenue.

Bev explained that "insurance income" is the payment of local-only insurance fees. Bev also explained that Club savings are split between a savings account and some long-term CDs.

President's message: Roger noted that the officers have Zoom meetings on the last Thursday of each month. The first part of these meetings includes topics raised by the Delegates or other Club members; subsequently, the officers discuss and report back to the presenters the results of actions requested. There have been new topics raised at each meeting, and the officers are open to hearing new items or topics for discussion. Members wishing to present a new topic or idea should contact Edie Lowery, AHCA Secretary, for inclusion on the meeting agenda.

Club Insurance: Gary Feldman reported that he and Bill Borja distributed a summary of Club insurance (see Attachment 9). The report acknowledged the challenge of insurance for all car clubs, and the significant reduction in premiums that he obtained for general liability (JC Taylor / Church Mutual) and Directors and Officers (Old Republic) for 2023 coverage. The expected premium cost for 2024 is about \$8,211.

Only one insurance company (K & K) will issue separate coverage for speed events. The premium for this type of insurance is predicated upon the number of events. AHCA will continue to cover the premium for an individual speed event for Conclave; premiums for other speed events held by area clubs must be paid by each area club.

Gary anticipates 10-12 events for 2024: 7-8 from Flatwater, 1-2 from Ohio, one at Texas Healey Roundup, and one at Conclave. Any other area club considering a speed event should advise Gary immediately so he can include that number in the insurance estimate. Per the Delegates' previous decision, each area club that holds a speed event will be required to reimburse AHCA for the associated insurance cost.

Gary has also been able to negotiate a quarterly payment schedule with K & K for the expected speed event cost. Additional events can be added throughout the year, but the price will be predicated upon the expected number submitted at the beginning of the year.

AHCA also has Directors and Officers insurance protection with Old Republic Insurance for all national and area club officers. The general liability insurance is a \$1 million policy and a \$4 million umbrella policy.

Bill Borja has successfully worked with JC Taylor for Certificates of Insurance for each speed event held during the year. The required form is available on the AHCA website.

AHCA also retains a bond for our Treasurer.

David Nock asked if there would be an adjustment to the local-only insurance fee since the annual policy premium has decreased so much. Gary advised that this question would be addressed under New Business and the 2024 proposed budget.

Jake Jacobs asked about the expected speed event cost for 2024; Gary replied that the expected range is \$300 - \$350 per event. This is based on a minimum of \$2,500 policy amount from K & K.

Gary reminded everyone that the policy coverage should be confirmed with the event venue, i.e., \$1 million, \$2 million, etc. Certificates of Insurance should only be requested if required by the hosting venue.

Gary also explained that there would be no rebate for any event cancelled in 2023 because AHCA paid the entire premium at the beginning of the year and each area club reimbursed AHCA. However, once the policy is purchased, other events may be added.

Delegates offered Gary and Bill thanks for addressing this complex issue.

Barbie Bucy moved and Brad Swanger seconded a motion to recess the meeting for lunch at 12:35 PM. All approved this motion with no abstentions. The meeting reconvened at 1:36 PM.

AHCA Advertising: Advertising Manager Vince Barnell reported several Club members held a Zoom meeting to initiate development of an Advertising Kit / Package, including current advertising rates. Haggerty Insurance rebooked and a test ad was run for Koolmat. Vince is also working with Peter to highlight advertisers on our website.

Vince plans to continue working on the Advertising Kit for 2024 that would include benefits of AHCA advertising. He also wants to include advertisers in the quarterly *HM* E-zine and on the calendar. Further action items are included in Attachment 10. Vince noted it is important to collect data about the number of hits on the website and to develop more competitive advertising rates.

Vince wants the Club to consider engaging an advertising company to help expand and improve the advertising program and increase ad revenue.

Bill Walton noted that advertisers can pay on-line for their advertising fees. He and Vince will examine this proposal in a separate discussion.

Healey Marque Editor: Reid Trummel distributed 2023 *Healey Marque* costs by month and an actual total compared to the annual budget (see Attachment 11). Costs for 2023 have been paid except for the November-December issue and the calendar. Double month issues (48-page issues) cost about \$12,000 each and single month issues (40-page issues) cost about \$10,000. Reid reported that the printed issues this year comprised 352 pages and the electronic *Austin-Healey* Quarterly E-zine included 303 pages, for a total page count for 2023 of 655 pages. This is by far the most pages ever for the publication.

Delegates congratulated Reid on his excellent magazine, and Eileen Wetzel inquired if articles about more current racers could be included (to complement the historical articles). Reid indicated that he would be glad to include such information if someone volunteered to pen such a column. Eileen will check with her club members to see if they have interest in developing such a column.

DMH Memorial: Bonnie Ayer reported that the DMH Memorial Windows at the St. Michael's Church in Perranporth, England have begun to suffer outside coating deterioration and the church has been closed. If the church cannot be restored, the windows will be relocated.

The current treasury balance is \$39,536.45. AHCA provides two scholarships totaling \$6,000 annually to automotive repair students at McPherson College. Information about the annual scholarship winners is included in the *Healey Marque*. Neil Anderson and Bonnie attended the McPherson College annual fundraising banquet this year. Students from McPherson submitted a second-place winning car at the Pebble Beach Concours show this year.

College officials advised Bonnie they have been notified of an expected \$1 billion donation that will be received when the donor has died.

Bonnie indicated that some area clubs make donations to the DMH Fund to honor a club member that has passed away. She encouraged these donations to help keep the Fund healthy.

The DMH Memorial Fund report is included as Attachment 12.

ClubExpress Trainer: Bill Walton provided information about how to update the area club officers on ClubExpress (CE). This information should be sent to both Peter Sturtevant and Mike Schneider (in MSWord format). Information that has changed during the year should also be sent to Peter and Mike.

Bill noted that members who pay by check generate problems in CE; he encourages everyone to renew by credit card.

Bill will make several training videos for area club membership directors and treasurers. These will be available when 2024 renewals begin. Details of Bill's proposed training content are shown in Attachment 13.

Bill also wants to focus on having people update their personal data. This will help especially with the membership directory.

Peter displayed the screen for the Healey Marketplace, which Bill noted has been hugely successful. There are 20 active Healeys on the site now in varying conditions. Bill reported eight cars have been sold on the Marketplace.

Delegate-at-Large: Steve Byers reported that at last count there were about 500 National Club members. He has worked with Bill Walton and Peter Sturtevant to learn to use ClubExpress for mass mailings to the National members. He distributed the agenda for this meeting and received several responses expressing appreciation for thanks that the Club is making an effort to keep them informed about Club activities, topics of discussion and decisions made by Club officers. See Attachment 14 for Steve's report.

Brad Swiggart asked if there is any effort to connect National club members with an area club. Steve replied that CE will make such outreach efforts easier, especially for an area club membership director to do so. Bill Walton will send out a short narrative to Delegates on how to capture information about National members in a specific geographic area.

West Coast Representative: On behalf of the West Coast Representative Steve Kirby, Roger reported that Steve has conducted an AHCA membership campaign in Southern California. In October, approximately 115 "local only" members of the Austin-Healey Association of Southern California received the current edition of the *Healey Marque* with a letter soliciting their membership in AHCA.

Steve and President Roger Hamel are trying to interest the British Columbia Austin-Healey Association to affiliate with AHCA.

Steve's report is included as Attachment 15.

OLD BUSINESS:

Closing of Bluewater / Sarnia Austin-Healey Club: President Hamel reported that the Bluewater / Sarnia Austin-Healey Club has joined a British Car Club in Sarnia. The AHCA members of Bluewater / Sarnia will be converted to national membership status in AHCA.

F-1 Race in Montreal: President Hamel reported that two spots in the 2024 Pilots' Parade have been auctioned: one was at Summit (to Jud Perkins for the fourth time) and one was at Conclave 2023 (to Brad Swiggart). Roger looks forward to hosting these auction winners.

Conclave Updates: Neil Anderson introduced Bill Borja to report on **Conclave 2023**. Bill reported that all comments he has received were very positive. There were 103 registered cars and 187 people. The gymkhana site was celebrated as "one of the best ever" with compliments about the wide-open nature of the facility. The event earned about \$7,000 in profit, which has been split with AHCA.

Bill also presented the Best of Show trophy to Bruce Gearn, whose Florida green car was much admired throughout the week.

Neil noted that there are now two Best of Show trophies at Conclave: one for a Sprite and one for a Big Healey. This has been in place since the 2018 Conclave in French Lick. Rick Anderson from Atlanta won the Best of Show Sprite trophy.

Mike Swanger described the plans for the **2024 Conclave in Wisconsin**, which will be racing themed. The event theme is "The Cars of Donald Healey" and will be held September 15 - 20, 2024. See Attachment 16 for the 2024 Conclave presentation. Elkhart Lake's Historic Road Course will offer a tour for Healey enthusiasts. The gymkhana will be held on the Motorplex track located inside Road America. The Funkhana will be held on the grounds of the track. The host hotel is the Blue Harbor resort in Sheboygan, Wisconsin.

Organizers have joined forces with the Vintage Sportscar Drivers Association to create a "can't miss" event for a Healey World Challenge on the weekend prior to Conclave. This will be a vintage racing event working with Road America and VSCDA held on September 13 - 15.

Organizers are also working with Victory Lane Magazine and Vintage Motorsports News, a European group, to advertise the world racing aspect of the event.

Delegates' Handbook: Edie Anderson reported that she is revising the Delegates' Handbook which will be posted on the Club website. She has requested that Club officers and committee members update their job descriptions and / or general information. She needs this information no later than January 1.

Update to Area Club Status: Secretary Edie Lowery noted that subsequent to the morning discussion and action, the Illini Club has submitted its reports. Elaine Davidson moved and Michael Maloney seconded a motion to restore the Illini Club status to active status. The motion was approved with only one vote in opposition and no abstentions.

President Hamel suspended the meeting for a break at 3:01 PM and reconvened the meeting at 3:15 PM.

NEW BUSINESS:

Registrars: Secretary Edie Lowery reminded everyone that AHCA-sanctioned registrars are required to send the AHCA Secretary a copy of their data files by January 1 annually. These files must be available (not password protected) for review by the AHCA officers. The intent of this spare copy is to preserve the registrar's data in the event of any mishap that might render the data lost.

Housekeeping items: Moderator Gannon Switzer also reminded meeting participants of the agenda order, the need to use the hand-held microphone (or come to the front of the room), and the need to clear the room by 5:45 PM for the dinner set up.

Proposal for 75th Austin-Healey Anniversary Meeting: Marc Lewis and David Nock presented a proposal by the Golden Gate AHC (GGAHC) and the Austin-Healey Association of Southern California (AHASC) to join with AHCA to conduct a 75th Healey International Anniversary meeting in Lake Tahoe, California in 2027. Details about this proposed meeting, including its name, have not been finalized. AHCA Corporate Counsel Bill Borja has drafted a joint venture agreement that will be negotiated and refined before being completed. A copy of the initial proposal is included as Attachment 17.

Marc Lewis indicated the likely meeting time would be late spring or early summer. Organizers from the GGAHC and AHASC requested Delegates' approval of the concept.

The discussion included a question about how the event proceeds would be split between the three clubs. This topic is under negotiation at this time.

David Nock inquired of the meeting attendees if any other group would be interested in staging a similar 75th anniversary celebration. President Hamel indicated there are no other known parties interested in staging such a celebration.

Jake Jacobs moved and Dave Roberts seconded a motion that authorizes the AHCA National Officers to proceed with negotiations with representatives of the GGAHC and AHASC clubs to develop a joint venture agreement for the conduct of an Austin-Healey 75th Anniversary International Conclave. This motion was subsequently withdrawn for further discussion.

Brad Swiggart inquired if the requested approval was for a concept, not a "mandate." He also inquired if a notice should be distributed to area clubs to ascertain any interest in staging a 75th Anniversary celebration. President Hamel replied that such a notice was being solicited during this meeting of area club Delegates and that the AHCA officers would report to the Delegates before any decision is made.

Gary Feldman inquired why Delegates' approval is needed for this proposal. He considers it no different than the work Neil Anderson has done for the Branson Conclave. Edie Lowery replied that the concept was presented to the Delegates at the request of organizers from the two area clubs who did not want to proceed without approval of the concept from the

Delegates. Organizers Marc Lewis and David Nock agreed with this explanation and explained they wanted to avoid a possible conflict if another club chose to stage a 75th Anniversary celebration.

A decision about the name (Conclave, International Meet, other) will be negotiated between AHCA and the two area clubs and presented for Delegates' approval. Neil Anderson reminded attendees that there have been other annual meets that were not called "Conclave."

Jake Jacobs moved and Dave Roberts seconded a motion that authorizes the AHCA National Officers to proceed with negotiations with representatives of the GGAHC and AHASC clubs to develop a joint venture agreement for the conduct of an Austin-Healey 75th Anniversary International Conclave. The motion was unanimously approved with no negative votes or abstentions.

Proposal for Establishment of a Sprite Registry: Jeff Porada reported that he has been approached by Howard Collins about the establishment of a Sprite Registry. (Howard is a member of the Triad AHC.) Howard is willing to assume this responsibility and would agree to follow the established rules for an AHCA registrar. Jeff suggested that Howard contact Steve Byers (BJ8) and Linda Hakala (Jensen) about the format they use for their respective registries.

Gary Feldman indicated that AHCA does not own the registry information but requires AHCA-sanctioned registrars to agree to protect the privacy of member information and to provide a copy of the information to the AHCA Secretary in order to safeguard the information from possible loss.

John May agreed with Gary's comments and noted that the registrar must be a member of AHCA, must provide the AHCA secretary a copy of the registry annually, and must protect the privacy of the information. For agreement with these conditions, AHCA will agree to describe the registry as "official" and promote the registry. AHCA has also agreed to provide car information it may have (for instance from ClubExpress) to complement information the registrar might independently gather.

Steve Byers reported his experience with the BJ8 registry. He has tried to identify all the cars, not just those belonging to AHCA members.

Mike Schneider advised that he has all the data from the old (pre-CE) system and could give this to Howard to help start the registry.

Eileen Davidson moved and Barbie Bucy seconded a motion to authorize the establishment of an Austin-Healey Sprite registry, subject to the Registrar's compliance with the AHCA-established rules for an AHCA-sanctioned registry. The motion was unanimously approved with no abstentions.

Plan to Re-Establish a Future 50 or Similar Program: Jeff Porada was approached at the Florida Conclave by "younger" people who wished to establish a youthful ("under 50") group. Jeff will get together with some of these people to identify their ideas about promotions for their group; Jeff would present these ideas to the AHCA National Officers for consideration.

Steve Bell asked if Jeff is requesting any funds for the group. Jeff answered he only wanted to advise the Delegates and obtain their permission to set up the group.

Dan Samyn moved and Daryl Wagner seconded a motion to authorize establishment of an Austin-Healey program to reconfigure the previous Future-50 program, subject to the sponsors' creation of a suitable program outline that is approved by the AHCA National Officers. The motion was unanimously approved with no abstentions.

By-Laws Revision: Bob Gilleland addressed a pending revision to the Club By-Laws. At the Fall 2022 meeting, Delegates approved a first reading of a proposed change to the Club By-Laws that would address replacement of a Delegate's position on the Nominating Committee. The change is added in Article VI Section 7(e). Bruce Gearns moved and Jim Switzer seconded the motion to approve the proposed By-Laws revision. The motion was unanimously approved with no abstentions. See Attachment 18 for the By-Laws revision.

Local-only Membership Insurance Fees: Steve Bell noted that the Club insurance fees were decreased in 2023. Since the Delegates approved establishment of the \$10 insurance fee for local-only area club members, any change to this amount must be authorized by the Delegates. Treasurer Bev Sealand noted that we have received an approximate 30% reduction in insurance fees and suggested that a 30% reduction in the local-only area club insurance fee to \$7 would be appropriate.

Brad Swiggart moved that the local-only area club member insurance fee be reduced to \$5. Elaine Davidson seconded this motion.

Bonnie Ayer asked that this action not be incorporated into the By-Laws. Steve explained that this action is not being incorporated into the By-Laws.

The motion passed with 16 votes in favor, six votes in opposition, and four abstentions.

Mike Schneider directed the Delegates' attention to the 2023 budget that reflects Miscellaneous Income including these local-only area club insurance fees and pointed out that a portion of the amount is late payments from 2022. Bev Sealand explained that the \$3,710 in Insurance Income was received against a budget of \$5,000 (500 local-only members at \$10 each). Based on this motion, the 2024 Insurance Income will be approximately \$2,500 (500 members at \$5.00 each).

See Attachment 4 for details about the Local-only Insurance fee program history.

Proposal for a Digital Only International Membership Option: Mike Schneider said the officers have been asked to make a digital-only version of the *Marque* available to international members only. This would benefit AHCA through reduced international postage costs. Mike and Bev Sealand have determined that the current \$120 international dues barely cover international postage, with little remaining for the magazine production costs. A digital-only international (non-Canadian) membership dues amount of \$80 would generally cover the member's share of magazine production costs. International members could still pay the \$125 dues and receive a printed magazine.

Eileen Wetzel asked if international members would receive the magazine in a more timely manner electronically than through the mail. Mike and Pete Sturtevant each responded the magazine delivery would be more timely. She thinks this would be an advantage and could attract more international members. Pete noted that the magazine is already available to everyone as soon as it is posted on the website.

Mike noted that Lifetime members are entitled to a paper copy of the magazine and would continue to receive same unless they indicate otherwise. Since Lifetime members do not pay membership fees, this digital-only option would not affect them.

Mike Schneider moved and David Ayer seconded a motion to offer a digital-only membership for the non-Canadian international members for \$80 for 2024. There were 20 votes in favor, no votes in opposition, and no abstentions. The international members will still receive the paper calendar.

Proposal to Revise the AHCA National Long-Distance Healey Driving Program: On behalf of Jim Cox, Edie Lowery outlined a proposal for the National Long-Distance Driving Program that would have categories recognized based on the number of miles driven in a calendar year. Details of the proposed program are included as Attachment 19. Bruce Kearns moved and Steve Bell seconded the motion. There were two abstentions to an otherwise unanimous vote.

Credit Card Processing: Treasurer Bev Sealand explained that beginning in 2023 ClubExpress put in place a new company to handle credit card processing. The new system resulted in the area club that received the credit card payments being charged the credit card processing fee. The system then changed back to charge fees to AHCA. The increased number of area clubs that are using CE for regional / local event management has exacerbated this situation.

Bev advised that she will work “behind the scenes” with the area clubs that use CE for event registration, etc. to ensure the credit card fees are reimbursed to the National Club.

2024 Budget Presentation: Treasurer Bev Sealand discussed the proposed 2024 budget that includes \$170,800 in dues, *Marque* ad revenue of \$16,000, and total revenue of \$198,100. Disbursements would include \$9,000 for the Membership Committee, \$8,500 for ClubExpress, *Marque* Design at \$16,500, *Marque* Editor at \$17,000, *Marque* print services at \$36,250, and Editor’s Travel at \$1,500. Bev reported current cash on hand is \$115,359, with expected expenses by year-end of \$37,000.

See Attachment 20 for details about all line items.

Delegates asked questions regarding individual line items, including whether cash is invested and if so, what the interest rate would be.

Bill Walton inquired about applying a digital-only membership to all AHCA members (like that approved for international members). Bev indicated that she and Mike Schneider believe the Club would benefit from taking “baby steps” with the digital-only magazine international membership process before embarking on a similar program for all AHCA membership.

David Nock inquired about printing a directory and whether “anyone” used it. Several attendees indicated that they use it often.

Barbie Bucy moved to table the 2024 budget discussion until further research on costs could be completed. There was no second for this motion.

Steve Bell indicated that the membership directory information is important and can be accessed through ClubExpress. He noted that the information should be made easily available in a PDF format. Pete Sturtevant and Mike Schneider addressed various CE options, including the ability to print each area club’s information or by a page range. However, this print selection would not include some information in the current printed directory (Lifetime members, Club and Conclave history, etc.). The cost to “print” this version would be the cost of the “lay-out” person.

Bob Gilleland noted that the availability of a PDF file might be difficult, as advertisers could possibly get access and inundate our members with emails.

Brad Swiggart suggested that a line item should be added to the budget for Steve Kirby’s West Coast recruitment efforts or for Steve Bell’s work with area clubs. Roger invited Brad to present this idea at the next Zoom officers’ call. Bev reminded Delegates that as President Roger has discretion to spend up to \$500 that is not in the budget. If a project were to exceed this amount, an email vote by the Delegates to amend the budget could be conducted.

Bill Walton inquired about the \$10,000 line item associated with the Branson Conclave. He was concerned about whether this would be repaid by an area club, since no area club will serve as a single host. Roger explained that contact would be made with possible area club organizers over the next few weeks. The hotel has requested a \$5,500 deposit by December 22, 2023 to secure the proposed dates. Neil Anderson indicated that, while the hotel contract has not been finalized, we need to be ready to sign a contract if one can be satisfactorily negotiated. Neil is working to organize a committee that will serve as the host group. Neil indicated that the \$10,000 is a loan, not a grant to the organizing committee.

Mike Foster moved and Barbie Bucy seconded a motion to approve Budget Scenario #2 (without a Directory) for 2024. Delegates directed Mike Schneider to investigate the cost for printing a Directory and present this information to them. If desired by the Delegates, a budget amendment could be processed via electronic vote.

Mike Foster subsequently revised the above motion and Barbie Bucy seconded the revised motion to include \$3,000 for research and costs associated with development of a PDF for a Membership Directory. See Attachment 21 for the 2024 Budget as adopted. The vote was unanimous, with no abstentions.

Meeting Suspension: At 4:50 PM, Daryl Wagner moved and Dan Samyn seconded a motion to suspend the meeting until Sunday morning. Delegates unanimously approved this motion with no abstentions.

Sunday, November 12, 2023

Following a gathering outside the hotel for the annual photograph, President Roger Hamel opened the meeting at 9:00 AM.

AREA CLUB ROLL CALL: Secretary Edie Lowery called the roll and noted that a quorum was present.

Edie also noted that the required reports from the San Diego Austin-Healey Club have been submitted and requested that Delegates remove this club from those previously deemed inactive. Eileen Wetzel moved and Steve Bell seconded a motion to recognize San Diego's compliance with the reporting requirements. The motion passed unanimously with no abstentions.

Honorary and Lifetime Membership Nominations: Gary Feldman noted that he has been elected Chairman of the Nominating Committee. This position recognizes Honorary and Lifetime membership nominations.

There were no nominations for Lifetime membership. Nominations have been submitted for Honorary memberships for Bill Borja, John Opp, Bernie Bowersock, and Joe and Martha Chretien for their work on Conclave 2023. Mike Schneider moved and Daryl Wagner seconded a motion to approve these members for 2024 Honorary memberships. The motion was unanimously passed with no abstentions.

Supplemental Information: Through a supplementary electronic vote, Edie Lowery was approved for 2024 Honorary membership for her work on Conclave 2023.

Delegate Positions on the Nominating Committee: Gary reported that the term of Steve Bell (Delegate from the New England A-H Club) is expiring on December 31, 2023. Steve Bell nominated Brad Swiggart; Bruce Gearns nominated Daryl Wagner; and Barbie Bucy nominated Eileen Wetzel to serve this 3-year term.

Mike Schneider moved and Elaine Davidson seconded a motion to vote on electing one of these three Delegates to fill this 3-year term. There were 14 votes for Brad, 11 votes for Daryl and 7 votes for Eileen. Brad was therefore elected to the upcoming 3-year term beginning in 2024.

Gary also reported that, inasmuch as the Boat Club has been deactivated, Edie Anderson's position on the Nominating Committee is no longer valid. Barbie Bucy nominated Bob Yule; Jake Jacobs nominated Eileen Wetzel; and David Roberts nominated Daryl Wagner for the one-year term.

Mike Schneider moved and Dan Samyn seconded a motion to vote on electing one of these 3 Delegates to fill this one-year term. There were 5 votes for Bob, 20 votes for Eileen and 9 votes for Daryl. Eileen was therefore elected to serve a remaining one-year term beginning in 2024.

Election of Officers: Gary Feldman noted that VP / Club Support Ray Donovan has resigned since his inclusion on the proposed 2024 slate of officers was published in the

Healey Marque. He therefore requested that Delegates approve a motion to waive the 60-day notice period specified in the By-Laws to present a revised slate of officers. Mike Schneider moved and Eileen Wetzel seconded a motion to waive the required 60-day notice. The motion passed unanimously, with no abstentions.

Gary then presented the proposed revised slate of officers as listed below.

President: Roger Hamel
Vice President / Safety & SEMA: Jeff Porada
Vice President / Conclave: Neil Anderson
Vice President / Promotions: Pete Sturtevant
Vice President / Club Support: Steve Bell
Membership Director: Mike Schneider
Treasurer: Bev Sealand
Secretary: Edie Lowery

Mike Schneider moved and Dan Samyn seconded a motion to elect the slate of officers as identified above. The motion passed unanimously, with no abstentions.

General Discussions: Treasurer Bev Sealand advised the group that the Saturday night auction made \$1,175; this amount will help offset the cost of the weekend's meeting.

Budget: Bill Walton asked the following questions about the budget.

- Should we break out bank fees separately, as the amount is running \$4,000 - \$5,000 per year? Bill later corrected this statement that he meant to reflect the 3% bank fees listed on the "Dues" Income line. Bev indicated the fees are presented this way to simplify things for Delegates and the accountant.
- Is it fair to assume that the area clubs whose credit card fees for regional events have been charged to AHCA will reimburse AHCA? Bev answered "yes", AHCA will absorb the credit card fees related to membership, however credit card fees related to regional events organized through CE will be reimbursed to AHCA. This accounting effort is on-going behind the scenes with the area clubs.
- Should more of the available cash be put into an interest-bearing account to generate more income? Bev indicated she would like to research the availability of interest-bearing accounts before making such a decision.

Brad Swiggart indicated that, while not an accountant, he understood that a non-profit organization could not have an interest-bearing checking account but could have a Certificate of Deposit. Bev indicated that we do have interest-bearing savings accounts and CDs that are reflected on our financial statements.

Mike Schneider indicated that the 2024 Budget previously approved should not be changed, but that Bev should investigate these opportunities and present them on the budget for 2025. Bill Walton agreed with this suggestion.

Bill's next question related to expenses from the *Healey Marque*: what membership numbers were used for the variable costs (printing, mailing, etc.)? Bev indicated that 2,500 projected members were used for the calculations. Reid Trummel indicated that the number of printed

issues varies by month but is generally about 2,500. Bill asked if the new members expected from various promotional projects should be included in the expense calculations. Roger Hamel indicated that we should “play this by ear” and adjust as time goes on. Reid indicated that he tracks publication numbers each month and any change would not be a big surprise.

Bill Walton moved and Brad Swaggart seconded a motion that the officers provide the Delegates a copy of the following year’s budget options by noon Thursday of the week preceding the Fall Delegates’ meeting and that the Budget item be placed first under the New Business Item on Saturday and after the area club roll call on Sunday. Bev Sealand noted that one reason for the presentation order is that sometimes Delegates take actions during the meeting that impact the budget, however this approach could be implemented next year. There were 21 votes in favor, no votes opposed and one abstention.

Digital *Marque* availability: Bill Walton moved to offer a *Marque* digital-only membership to all North American members for \$50 per year. Bruce Gearn noted that, as a point of order, this item should have been introduced under New Business. Brad said that he seconded the motion in order to have a discussion and noted the difficulty that Zoom attendees had in participating in side-bar discussions. Bev reminded everyone of the difficulties in dealing with ClubExpress, which is why she and Mike Schneider wanted to take “baby steps” in opening the digital-only membership to non-North American members only until such time as the expected glitches could be worked out.

Steve Bell reminded everyone that the San Diego club had bought extra *Marques* to use in a campaign to enlist members. (Note: this effort was organized by West Coast Representative Steve Kirby.) Steve noted “we have discussed this before” and the magazine is an important part of our organization, especially for use in recruiting efforts.

Bill Walton indicated that he has contacted ClubExpress regarding the establishment of a new membership type, i.e., a digital-only membership at a different rate. CE indicated this is a key selling point of their software and gave Bill two references for companies with chapters such as ours. Bill contacted both companies and was told the CE process was easy to set up and seamless. Bill felt the system should not be a limitation.

Roger Hamel indicated that anyone could bring a subject for consideration to the monthly officers’ Zoom meeting. Roger suggested that Bill should present this topic to the officers and after the appropriate research, present it for discussion by the Delegates at next year’s meeting.

Jake Jacobs said we should not eliminate the *Healey Marque* paper version but should allow people to have an option for a digital magazine. He noted that Reid Trummel has to do all the work whether the magazine is published in a digital or paper version and he already has a digital version available.

Mike Schneider reminded everyone that there is more at stake than CE is aware of. Mike must go through several layers of work to make the monthly mailing lists accurate. He reminded everyone of the changes CE made in their database that resulted in 86 duplicate magazines being distributed.

David Nock suggested we consider having one or two clubs “go digital” and see how it goes. Roger Hamel indicated we can’t do this next week but could consider a trial at some point.

Barbie Bucy asked Delegates to call the question. The vote was a 2/3rd majority to call the question with 23 votes in favor.

The vote to offer a *Marque* digital-only membership to all North American members for \$50 per year did not pass with three votes for, 21 votes against and five abstentions.

Mike Biss noted that the magazine cost is a substantial portion of our budget and not all costs would be saved in a digital-only arrangement. There would only be printing and mailing costs saved and this would have a significant impact on the members that wanted a printed magazine.

Training: Vicki Roberts noted that many area club membership directors do not have adequate CE training and asked when such training might be available.

Digital *Marque* availability (continued): Elaine Davidson indicated that next year we should have a discussion with sufficient time about how much would be saved with offering a digital-only option for the *Healey Marque* magazine. Roger Hamel committed to having such a discussion at next year’s meeting.

Barbie Bucy moved to close this discussion; this motion was subsequently withdrawn.

Brad Swiggart moved and Dave Roberts seconded a motion to have the officers create a committee to develop a proposal for consideration of a digital-only magazine membership. Brad suggested members of this committee should include Bev Sealand, Mike Schneider, Jack Jacobs, Steve Bell, Reid Trummel and Bill Walton to work with the officers. All of these people agreed to serve on the committee. The vote was 24 in favor, none in opposition and 3 abstentions.

Note: Brad Swiggart subsequently moved that Bill Walton be named chair of this committee. He withdrew this motion after it was determined that the committee members should name its chairman.

David Nock inquired about the usage of the Quarterly E-Zine. He also suggested that Delegates survey their membership regarding preferred availability of a printed magazine. Reid Trummel replied that there are two digital magazines: one is the digital version of the printed magazine and the second is the digital-only Quarterly E-Zine edition.

Reid also indicated that printing the magazine is not a linear cost. For instance, if the first copy costs \$3,000 to print, every copy thereafter costs pennies to print (only the cost of paper and ink). He pointed out that printing 50% fewer copies would not result in a 50% cost savings. The cost of the first copy is the same whether a total of 1,000 or 5,000 copies are printed.

Regional meetings: Bob Gilleland invited everyone to attend Texas Healey Roundup which will be held the first weekend of April 2024.

Jake Jacobs invited everyone to attend the Midwest Regional Meet which has been consolidated with several other regional events. Details will follow, although the expected date is mid-May.

Steve Bell reminded everyone that COVID-19 forced the Club to make changes to the Fall meeting and encouraged **all** Delegates to attend the meeting in person.

Proposed Date and Location for 2024 Fall Delegates' Meeting: Roger Hamel noted that prior years' meetings had conflicted with celebration of Veterans Day. A request to change the 2023 meeting date could not be accommodated due to the short notice.

Dave Roberts moved and Barbie Bucy seconded a motion to have the 2024 meeting on November 15-16, 2024. The motion passed with 15 votes in favor, 7 votes in opposition and four abstentions.

Roger Hamel thanked everyone for attending and indicated it was a "good meeting."

Dan Samyn moved and Mike Schneider seconded a motion to adjourn the meeting at approximately 10:45 AM. The vote to adjourn the meeting was unanimously approved with no abstentions.

Respectfully submitted

Edie Lowery
Secretary

Attachments

- Attachment 1: Meeting Agenda
- Attachment 2: Safety / SEMA Report
- Attachment 3: Conclave 2025 Proposal
- Attachment 4: Club Support and Summary of Local-only Insurance Program
- Attachment 5: Member Count Summary
- Attachment 6: Promotions
- Attachment 7: Secretary's Report
- Attachment 8: 2023 Budget Report
- Attachment 9: 2023 Insurance Report
- Attachment 10: 2023 / 2024 Advertising Update
- Attachment 11: *Healey Marque* 2023 Costs
- Attachment 12 DMH Memorial Fund
- Attachment 13: ClubExpress Training Plan for 2024
- Attachment 14: Report from Delegate-at-Large
- Attachment 15: Report from Western Regional Representative
- Attachment 16: 2024 Conclave Presentation
- Attachment 17: Proposal for 75th Healey International Anniversary Meeting
- Attachment 18: Proposed By-Laws Revision Article VI Section 7(e)
- Attachment 19: Proposal to Revise the AHCA National Long Distance Driving Program
- Attachment 20 2024 Proposed Budget for Austin-Healey Club of America (comparison)
- Attachment 21: 2024 Budget Proposal for Austin-Healey Club of America (as adopted)